



FINANCE AND TREASURY TRAINING

Real Estate Finance and Investment

5 day course

Classroom, online or in-house

Course overview

This course covers the analysis and financing of property investment. Delegates work through property valuation approaches, income and yield analysis, development appraisal and residual valuation, debt structuring and loan covenants, and the risk factors specific to property including tenant concentration, lease expiry profile and market cycle. The African property context receives direct attention: currency mismatch where rent and debt are denominated differently, title and registration risk, and the thinner transaction evidence available to support a valuation.

What you will learn

- Apply the main property valuation approaches
- Analyse income, yield and the drivers of property return
- Carry out a development appraisal and residual valuation
- Structure property debt and interpret loan covenants
- Assess tenant concentration, lease expiry and market cycle risk
- Address currency mismatch between rent and debt
- Evaluate title and registration risk in African markets

Who should attend

- Property investment and asset managers
- Bankers and lenders in real estate
- Developers and project sponsors
- Valuers and property professionals
- Institutional investors with property allocations

Course outline

- 01 Property valuation approaches
- 02 Income, yield and return drivers
- 03 Development appraisal and residual valuation
- 04 Debt structuring and loan covenants
- 05 Tenant concentration and lease expiry profile
- 06 Market cycle and its effect on value
- 07 Currency mismatch between rent and debt
- 08 Title, registration and transaction evidence in African markets

Upcoming dates

Dates	Venue	Format	Fee per delegate
23 to 27 November 2026	Online	Online	R8,500
15 to 19 February 2027	Lusaka, Zambia	Classroom	USD 1,325
22 to 26 March 2027	Kampala, Uganda	Classroom	USD 1,325

Fees and how to register

This 5 day course is **R8,500** per delegate online, **R19,950** in the classroom in South Africa, Botswana, Namibia, Lesotho and Eswatini, and **USD 1,325** in the classroom elsewhere in Africa. In-house training is quotation on request.



Book 2 or more delegates on this course and save 10%.

To register or request an in-house proposal, visit www.afrisciencegroup.com, email info@afriScience.co.za, or WhatsApp us on **+27 63 479 1136**.

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